

Promoting the use of TANGO in and by Industry





Gravit and TANGO



Speeding up technology transfers

- Gravit is a technology transfer accelerator organisation based in Grenoble financed by France and Europe
- Gravit has financed the TANGO project for 50 000 euros over one year (2013)

Project consultant : Alexandre Delorme



Jean-Michel Chaize



Goals: demonstrate TANGO to industry, help industry to adopt, prepare TANGO Foundation, TANGO to be a de facto industrial standard

Gravit and TANGO



Speeding up technology transfers

- Project made up of 3 work packages :
 - Specify industrial demonstrator
 - Build industrial demonstrator
 - Prepare TANGO Foundation





Budget

	ESRF	Gravit	Autres	Total
WP1	9100			9100
WP2	21000	40000		61000
WP3	38000	10000	25000	73000
Total				143100

WP1 = write a specification for the demonstrator

WP2 = implement the industrial demonstrator

WP3 = prepare a study on TANGO Foundation





Industrial Demonstrator











TANGO is Open Source

Are you ready for the Open Source Revolution?





98 % of Enterprises use Open Source

OSS = key to Software Development



DESIGNED and USED to



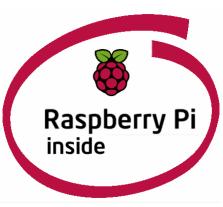






is HIGHLY scalable!

From one device running on a ...

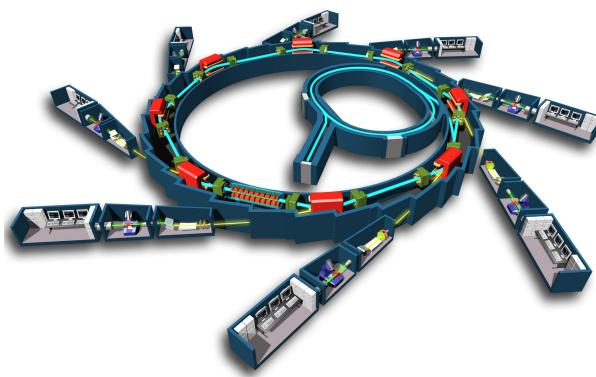






... to 20 000 devices running an accelerator







TANGO - Research Institutes

Large Installations

- ESRF
- SOLEIL
- ELETTRA
- ALBA
- CEA/LIONS
- DESY
- LMJ
- FRMII
- MAXLAB

Large > 1000 devices

100 > Small > 0 device

Small Installations

- HZB
- DLS
- SLS







TANGO – Industrial Users

- Nexeya
- Cosylab
- ATOS
- Hytec
- Theosis
- Aerotech
- Oxford Instruments
- Photonics Science
- Your Favourite Companies ...





TANGO – Industrial use cases

- Provide TANGO support for industrial hardware
- Provide Services for TANGO e.g. Training
- Be a TANGO System Integrator





TANGO – System Integrator

- TANGO System Integrator markets
 - Research Institutes
 - Internal projects use
 - SCADA market





TANGO – Industrial hardware support

- Provide a TANGO Device Server for your hardware
- Embed TANGO in your equipment
- Provide TANGO device server source code to run externally
- Advantage :
 - Sales argument for TANGO community
 - Provide remote control of your device
 - Profit from TANGO framework
- Examples : Aerotech, Hytec, Photonics, Oxford Instruments, ...





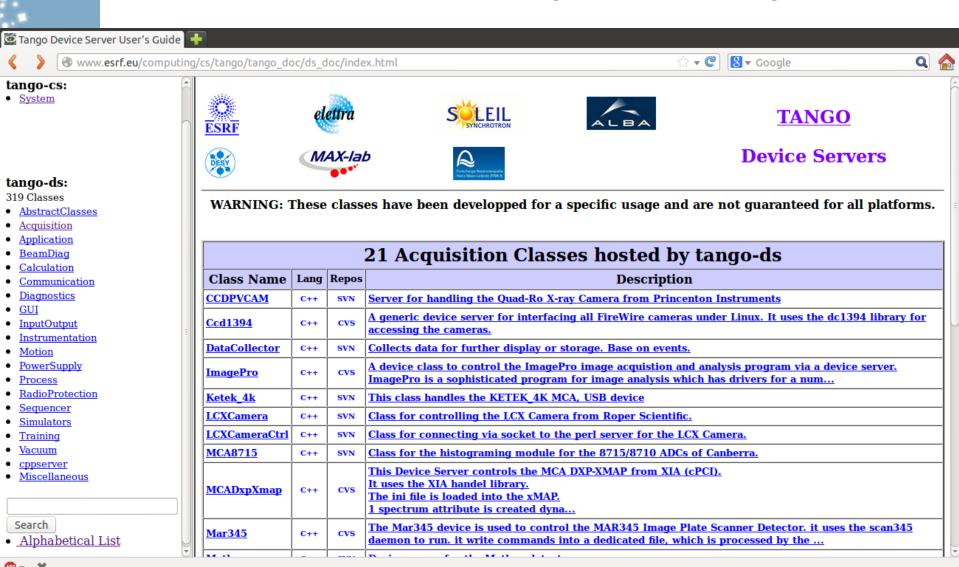
TANGO - Embedded devices





TANGO – Hundreds of Device Classes

Open Source on Sourceforge and local forges:



TANGO – Future technical developments

- Support for mobile platforms tablets, smartphones
- Debian packaging of Tango 8
- Events in Java device servers
- High speed archiving of terabytes
- Even faster transport protocols
- Improved Python binding





Gravit's secret plan for TANGO ;-)

Linux, Firefox et
Android examples of
successful Open Source
projects



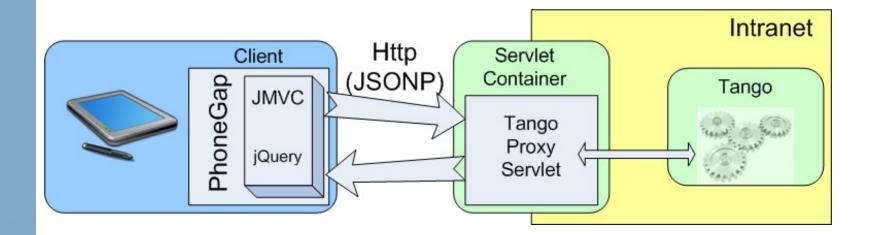




Make TANGO the Android of SCADA!



TANGO on mobile platforms





TANGO provides

- A mature product developed over 12 years
- Kernel developers between 3 and 5 engineers
- More than 70 Device class developers !!!
- User interfaces in Java, Python and C++
- Full support for all 3 languages (client+server)
- Bindings for most commonly used tools e.g. Matlab, Labview, Igor, Octave, ...
- Interfaced to many PLC's via Modbus
- Integrates other SCADAs like EPICS, Panorama, ...





What is missing from TANGO?

- More industrial partners
- Trained people
- Larger community
- More system integrators
- TANGO enabled hardware
- Industrial standard quality + support
- Industrial systems based on TANGO





Long term goal – TANGO Foundation

- Goal official entity to manage TANGO officially
- Legal representative of TANGO community
- Protect logo, licence etc.
- Develop and release official versions
- Collect and manage funds to promote TANGO
- Examples
 - Apache Foundation
 - Eclipse.org
 - Linux.org







TANGO - Differences with industrial SCADA

Positive

- Open Source
- Free to try and distribute
- Multi-language and multi-platform
- Scalable from 1 device to 100000 devices
- SUPER-SCADA to integrate (m)any SCADA(s)

Negative

- Packaging not as polished
- Duplicate solutions
- Lack of standardisation
- Hardware needs to be procured separately





Trade shows planned:

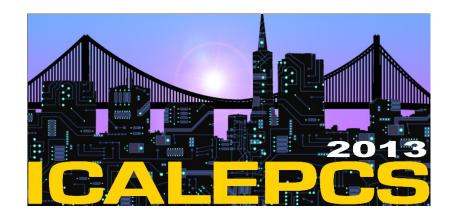
Embedded Days – 28 May 2013 @ Orly Airport



ICALEPCS 2013

6-11 October 2013

San Francisco

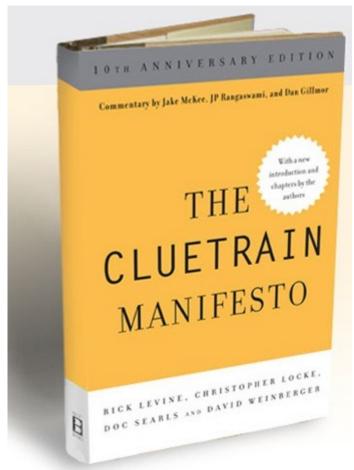


Your suggestions welcome ...





The end of business (+ software) as usual



aravit GRENOBLE - ALPES





058-FOR-A

TANGO Open Source Business Model

- GOAL: make TANGO the OPEN SOURCE solution for industrial control systems
- HOW: create a COMMUNITY of INDUSTRIAL PARTNERS
- <u>MARKET</u>: RESEARCH INFRASTRUCTURES 400 M€/yr, INDUSTRIAL CONTROL 12 B€/yr
- BENEFITS: create JOBS in INDUSTRY, give EU INDUSTRY a competitive ADVANTAGE, INVENT new solutions for control e.g. SECURE protocol





